

## City of Adair Fiber Project

### Demonstrated Experience (Section 2.2.5)

The City of Adair was authorized via citizen referendum to establish a municipal telecommunications utility. The City currently operates a municipal water utility that is governed directly by the Adair City Council.

While the City of Adair's telecommunications utility will be owners of the fiber network that the project will build, it will be relying on established partners for its successful operation.

**Casey Mutual Telephone Company** of Casey, Iowa will serve as the operating partner for the City of Adair fiber network. Casey Mutual's role will include network operations and maintenance, construction oversight, and provision of all retail services to end users. Casey Mutual is the incumbent local exchange carrier (ILEC) in the Casey, Iowa exchange where they operate a fiber network. They have also built fiber-to-the-home services in rural areas surrounding Adair, Iowa as part of their mission to enhance broadband services in the region.

Casey Mutual Telephone Company  
108 East Logan Street  
Casey, IA 50048  
641-746-2222

John Breining, General Manager  
[jbreining@netins.net](mailto:jbreining@netins.net)

**Oak Hill Consulting** of Burnsville, Minnesota will design the network and prepare all documents related to bidding. Oak Hill Consulting has performed design engineering for dozens of Iowa fiber projects, including those operated by Casey Mutual Telephone and numerous other independent telephone cooperatives, mutual, and municipal utilities.

Oak Hill Consulting, Inc.  
1308 West Highway 13  
Burnsville, Minnesota 55337  
952-895-8851

Larry Butler, Principal  
[lbutler@oakhillconsulting.net](mailto:lbutler@oakhillconsulting.net)

**SmartSource Consulting** of Grimes, Iowa has provided assistance with the development of a business and feasibility plan for the Adair fiber network, developed a framework for the Adair/Casey Mutual partnership agreement, and provided assistance with submission of the Iowa Broadband Grant application. SmartSource will also provide ongoing operational and administrative support to the City of Adair as needed.

Curtis Dean, president of SmartSource Consulting, has 21 years of experience in administration, marketing, and leadership in telecommunications. He has served as the Broadband Services Coordinator for the Iowa Association of Municipal Utilities since 2011, first as an employee and since 2015 as a contractor. Dean has provided administrative, marketing, and project implementation services for a number of municipal and independent broadband operators in Iowa.

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