

**MID-IOWA INSURANCE & REAL ESTATE**

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State of Iowa, Office of the Chief Information Office  
Attn: Iowa Broadband Grant Program-Review Committee  
Hoover State Office B  
1305 E Walnut  
Des Moines, Iowa 50319

To Whom it may concern,

I am Terry Axman President of Mid Iowa Insurance and Real Estate in Carroll, Iowa. We are an Insurance and Real Estate office founded in 1939. We have been a customer of Western Iowa Networks receiving both phone and internet service from them starting back in 2002. Our business is 100% depended on these two functions and the service that they have provided has been outstanding. They are a local company and understand the role that their services mean to our business.

Sincerely,

Terry Axman