

Letter of reference:

Hurd Construction
John and Deb Hurd (owner/operator)
21596 225th St
Council Bluffs, IA 51553
402-639-1891

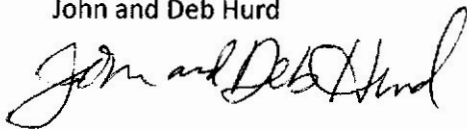
We have been customers of Western Iowa Wireless (WIAW) for 10+ years. Being a business owner ourselves, we understand the dedication it takes to build a business from the ground up. Having witnessed Chris Corrin's continual efforts to provide service to some of the hardest to reach customers has made us extremely proud to be a customer of his.

We require internet for camera's to keep an eye on all of our equipment as well as livestock, checking locates when terracing and submitting all paperwork through the NRCS Land Conservation planning board. Internet is a vital need to keep our business up, running and continually operational.

When we hear that the "big guys or some no name business" might be moving through with fiber, I can tell you that we will not be interested in this service if it takes away from a small town business. When that happens, we are taking away from a family, a family who has contributed so much time and money back in to their community. We personally have seen Western Iowa Wireless support 100% internet and financial support to town festivals, churches and schools and many, many more. This just isn't in one community, this has been provided to communities spanning miles and miles away. We will, however be interested in fiber if it comes directly from Western Iowa Wireless.

Thank you for your time,

John and Deb Hurd

A handwritten signature in black ink, appearing to read "John and Deb Hurd", written in a cursive style.