

Guthrie Telecommunications Network, Inc
Broadband grant Program – Empower Rural Iowa
NOFA #004

Demonstrated Experience

Guthrie Telecommunications Network, Inc (GTN) was established in 1999 by its parent company, Panora Communications Cooperative (PCC), to provide communication services to underserved Iowans in Guthrie Center, Iowa and its surrounding area.

GTN and PCC leverage their combined size and experience to provide efficiencies and scale, sharing resources including employees and equipment to meet the needs of unserved and underserved Iowans in west central Iowa.

GTN utilizes a hybrid approach in providing broadband to its customers. In areas where underground fiber construction is not feasible, GTN delivers a fixed wireless alternative. GTN has 5 active deployment sites that currently broadcast wireless signal to locations. GTN also utilizes Fiber to the Home architecture throughout much of its territory.

GTN and PCC have an extensive history of fiber network builds, broadband project success and implementation. The bios of key GTN/PCC team members are included as further evidence of their ability to successfully implement the proposed Guthrie County Broadband Expansion Project.

GTN and PCC are a financially viable organization with the capacity to meet all financial requirements outlined in this project. They have included a letter from Guthrie County State Bank to support their application.

GTN's team is composed of a seven-member Board of Directors with an average tenure of 13 years on the Board, providing both stability and direction for GTN. GTN and PCC employ 13 individuals led by an excellent leadership team.

Andrew M. Randol

GM/CEO, 1999 – Present; CFO, 1995 to 1999. Randol spent many years prior to joining PCC as a licensed CPA working for a firm that specialized in the audits of rural telecommunications companies throughout the nation.

Bill Dorsett

Plant Manager, 1979 – Present. With 41 years of service with PCC, Bill brings the skill set of knowledge and practical working experience of PCC's entire infrastructure and deployed technology.

Jaime Waddle

Administrative & Customer Service Director, 2002 – Present. Jaime's leadership and organization skills direct her team of customer service specialists in practical and efficient manners with a focus on customer experience.

Curtis Thornberry

Technology Development Director, 2004 – Present. Curt's past experience as an educator and a small business technology owner brings immense expertise from both technical and administrative aspects of business development and internet technology.

GTN/PCC has 259 years of combined work expertise with its existing staff. These years allow GTN/PCC to be the communication leader in Guthrie County and also makes it quite capable of fulfilling the infrastructure requirements contained in NOFA #004.



GUTHRIE COUNTY
S T A T E B A N K
Connecting Communities

November 16, 2020

OCIO- State of Iowa
Broadband Grants Program- Empower Rural Iowa
200 E Grand Ave
Des Moines, Iowa 50309

Re: Empower Rural Iowa Broadband Grant Program #004

To whom it may concern:

Guthrie County State Bank applauds Guthrie Telecommunications Network, Inc.'s initiative in trying to find new ways to advance broadband in Guthrie County. Guthrie County State Bank administers various checking and investment accounts for Guthrie Telecommunications Network, Inc.

For this project, Guthrie Telecommunications Network, Inc, has adequate funds on hand to meet the required 65% contribution of the \$238,000.00 total project costs.

Please do not hesitate to contact me at (641) 332-2218 should you have questions.

Sincerely,

Mike Underwood, President & CEO

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