3/18/2019 IowaGrants



# IowaGrants.gov

Ext.

Control Number: 301953

# **Application**

# 255758 - Broadband Grant Program - Connect Every Iowan

301953 - FTTH Project-Wilton Iowa

**Broadband Grant Program - Connect Every Iowan** 

Submitted Status: 2019-03-15 05:08:21 Submitted Date:

Submitted Signature: Stacie Harris Stacie Harris By:

# Applicant Information

**Project Officer Organization Information** 

AnA User Organization INTEGRATEDTECHNOLOGYPARTNERS@IOWAID WTC Communications, Inc. Name:\* ld

**First** Organization Stacie Harris For-Profit - Privately Held

Name\* Middle Name Type:\* Last Name DUNS:

Title: 00-778-8201 Organization Email:\* stacie@wtccommunications.com

www.wtccommunications.com Website: Address:\* PO Box 970

Address: PO Box 970

PO Box 970

PO Box 970 City\* Wilton 52778 Iowa Wilton State/Province Postal Code/Zip lowa

52778 563-732-3000 Phone:\* 224 State/Province Postal Code/Zip Phone: 563-732-3000

Number

**Program** Fax:

563-732-3534 Broadband Grant Program - Connect Every Iowan Area of

Interest\* Benefactor Fax: Vendor

#### **Cover Sheet-General Information**

#### **Authorized Official**

Agency

Name\* Stacie Harris

Title\* Chief Financial Officer

Organization\* WTC Communications, Inc.

If you are an individual, please provide your First and Last Name.

Address\* PO Box 970

City/State/Zip\* Wilton 52778 Iowa

> City State Zip

**Telephone Number\*** 563-732-3000

E-Mail\* stacie@wtccommunications.com 3/18/2019 IowaGrants

Fiscal Officer/Agent Control Number: 301953

Please enter the "Fiscal Officer' for your Organization.

If you are an individual, please provide your First and Last Name.

Name\* Mark Peterson

Title President/General Manager
Organization WTC Communications, Inc.

Address PO Box 970

City/State/Zip Wilton lowa 52778

City State Zip

**Telephone Number** 563-732-3000

**E-Mail** mwp@wtccommunications.com

County(ies) Participating,

Involved, or Affected by this

Proposal\*

Cedar County, Muscatine County

Congressional District(s)
Involved or Affected by this

Involved or Affected by this Proposal\*

2nd - Rep David Loebsack (D)

Congressional Ma

Iowa Senate District(s)
Involved or Affected by thi

Involved or Affected by this Proposal\*

37, 44 District Map

Iowa House District(s)

Involved or Affected by this

73, 88 District Map

Proposal\*

# Applicant Business Information

Business Legal Name\* WTC Communications, Inc.

**Mailing Address** 

Street \* PO Box 970

City\* Wilton
State\* IA

**Zip\*** 52778

Alternate Mailing Address (used for warrants and/or payments)

**Alternate Street** 

**Alternate City** 

**Alternate State** 

Alternate Zip

### Additional Information

WTC Services focusing on Internet.docx

Public Redacted Broadband Additional Information

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# **Executive Project Summary**

This form requires Applicant to summarize, at a high level, its proposed Project, including but not limited to the geographic area in which the Project will occur, the primary deployment model (e.g., wireline versus wireless), the estimated start and completion dates of the Project, and a general overview of how Applicant has/will comply with the terms, conditions, and requirements of this NOFA.

Executive Project Summary\*

WTC NOFA 001 Executive Project Summary.pdf

## **Funding**

State the estimated total Project costs (in the form of Allowable Expenditures as calculated in accordance with the terms, conditions, and limitations of the form Budget Plan).

\$3,663,862.92

Add together the sum of column C on Exhibit D and column D on Exhibit D1.

State the total amount of State funds Applicant seeks for the Project (this amount may not exceed fifteen percent (15%) of Applicant's estimated total Project costs).

\$549,579,46

Add together the sum of column E on Exhibit D and column F on Exhibit D1

Explain why State funds are necessary to initiate/complete a proposed Project, including but not limited to a description of how the Project will or will not proceed if State funds are not ultimately awarded.

We are a small company with a limited amount of customers so from a financial standpoint this project will not make the money we need to fund it entirely on our own. Our belief is that once we upgrade to a fiber plant and increase our internet service to this area, though, we will be able to draw more customers in from both the private and business sector. Wilton, IA is located in a perfect spot to attract businesses who need access to high speed internet and proximity to major thoroughfares for distribution of their products and for delivery of materials needed to produce their goods. We are 5 miles from Interstate 80. We are centrally located between major hubs such as Des Moines, IA to the west and Chicago, IL to the east. Our town is only minutes away from Muscatine, IA on the Mississippi River. We are only 30 minutes away from the Quad-Cities and lowa City, home to the University of Iowa College and Hospitals. These are all potential targets for residential and business customers who want to move to a thriving, vibrant community in a rural setting with a metropolitan atmosphere. This project will allow us to offer technology that will provide these customers with all the amenities they need to stay in touch with the outside world through this technology.

Without the grant we are requesting, it will take us longer to secure the money we need to complete this project. We will have to complete the project in phases, a smaller area at a time, which will slow down our progress immensely. It is what we will do, though, in order to keep this project moving forward as we truly believe it will benefit our community as a whole, and will help us provide jobs and tax dollars to the state of lowa to help it continue to prosper.

#### Demonstrated Experience

This form requires information about Applicant's demonstrated experience in the provisioning of Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their proposed Project, such as, for example, community partnerships and services; number of years in business; number of years experience providing the types of services sought by this NOFA; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; or the level of technical experience in providing the types of services sought by this NOFA.

Demonstrated Experience\* demonstrated experience WTC Communications.docx

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#### References

Name Wilton Community School District Marc Snavely

**Telephone Number** 563-732-2629

Reference Letter #1 LOR WTC Communications WCSD.pdf

Name Eastern Iowa Light & Power Lance Kephart

**Telephone Number** 563-732-2211

Reference Letter #2 LOR WTC Communications REC.pdf

Name Becky Allgood

**Telephone Number** 563-732-5002

Reference Letter #3 Grant Letter from WIDC.doc

## Minority Impact Statement

#### Question # 1

1. The proposed grant programs or policies could have a disproportionate or unique POSITIVE IMPACT on minority persons. \*

Not Applicable

If YES, describe the positive impact expected from this project

Indicate the group(s) positively impacted.

#### Question # 2

2. The proposed grant project programs or policies could have a disproportionate or unique NEGATIVE IMPACT on minority persons. \*

Not Applicable

If YES, describe the negative impact expected from this project.

If YES, present the rationale for the existence of the proposed program or policy.

If YES, provide evidence of consultation with representatives of the minority groups impacted.

Indicate the group(s) negatively impacted.

#### Question # 3

3. The proposed grant project programs or policies are NOT

Not Applicable

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**EXPECTED TO HAVE A DISPROPORTIONATE OR UNIQUE IMPACT on** minority persons. \*

If YES, present the rationale for determining no impact.

#### Certification

I hereby certify that the information on this form is complete and accurate, to the best of my knowledge.\*

Name of Person

**Submitting Certification.** Stacie Harris

**Title of Person** 

**CFO** Submitting Certification\*

## Broadband Grants Core Application - Exhibits B, C, D, and D.1

Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 1.25 of the NOFA.

DISCLAIMER: An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 1.25.1 of the NOFA, the Office shall be relieved from any responsibility for maintaining the the confidentiality of the application pursuant to 1.25.3 of the NOFA.

NOTE: Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy\*

Broadband Grants Core Application - Version 1-19-04.xlsm

**Public Redacted Copy** 

# Broadband Grants Program Grant Agreement - Exhibit E

**Exceptions to Broadband Grants Program Grant** Agreement\*

WTC NOFA 001 Exhibit E.pdf

#### Certification Letter - Exhibit F

Certification Letter (Public)\* WTC NOFA 001 Exhibit F.pdf

#### Authorization To Release Information - Exhibit G

**Authorization to Release** Information (Public)\*

WTC NOFA 001 Exhibit G.pdf

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Form 22 - Exhibit H

Form 22 (Public)\* WTC NOFA 001 Exhibit H.pdf

Application Checklist - Exhibit I

Application Checklist (Public)\*

WTC NOFA 001 Exhibit I.pdf

Project Area Map

Project Area Map\* WTC Communications-FTTH Project-Wilton Iowa Map.pdf

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