

Demonstrated Experience

This form requires information about Applicant's demonstrated experience in the provisioning of Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their proposed Project, such as, for example community partnerships and service; number of years in business; number of years' experience provide the types of services sought by this NOFA; if the Applicant is a relatively new provider/market entrant an explanation of the benefits, if any of being a newer provider. Market entrant; or the level of technical experience in providing the types of services sought by this NOFA.

As stated in the Application Business Information question, Citizens Mutual Telephone Cooperative has an extensive history of fiber network builds, broadband project success and implementation. The resumes of key Citizens Mutual Telephone Cooperative team members are included to provide further evidence of Citizens Mutual Telephone Cooperative's ability to successfully implement the proposed Mark/Drakesville Exchange Completion FTTH Project. The specific broadband project team experience, which is most relevant to the proposed project, is as follows:

Management Bios:

Joe Snyder: General Manager

Joe Snyder, General Manager of Citizens Mutual Telephone Cooperative, received a Bachelor of Arts degree in Accounting in 1986. Upon graduation from college, Mr. Snyder immediately entered the communications industry as an accountant for Citizens Mutual Telephone Cooperative. In 2002, Mr. Snyder accepted a position as Manager of Bloomingdale Telephone in Bloomingdale, Michigan. As Manager of Bloomingdale Telephone, Mr. Snyder planned, executed funding, and oversaw a \$4 million fiber overbuild of a neighboring community in 2006. In 2007, Mr. Snyder returned to Citizens Mutual Telephone Cooperative as General Manager where he has overseen the installation of nearly 1,000 miles of fiber, as well as various upgrades to the electronics that support Citizens Mutual Telephone Cooperative's robust fiber optic network. During his time at Citizens Mutual Telephone Cooperative, Snyder has been active in both State and National communications associations.

Trent Gregory: Outside Plant Superintendent

Trent Gregory, OSP Superintendent of Citizens Mutual Telephone Cooperative, served 4 years in the United States Air Force as a Telephone Cable Installation and Maintenance Specialist. In 1990, Mr. Gregory accepted an Installer/Repairman position with Citizens Mutual Telephone Cooperative in Bloomfield, IA. He was promoted to Combination Technician a few years later and was responsible for over 30 Business Key systems and PBX phone systems. In 1999, Mr. Gregory took a position with US West in Ottumwa, IA. He worked as a Network Technician for US West for 10 years. In 2009, Mr. Gregory returned to Citizens Mutual Telephone Cooperative at his current position of Outside Plant Superintendent. During his role as OSP Superintendent, Mr. Gregory has been responsible for 10 fiber

optic build out projects totaling over 600 miles as well as maintaining both a legacy copper and a new fiber network infrastructure.

Johnathon Tuvera: Office Manager/Accountant

Johnathon Tuvera, Office Manager, received a Bachelor of Arts degree in Accounting in 2012. He immediately entered the accounting field as an Accounting Clerk for Community 1st Credit Union. In 2013, Mr. Tuvera accepted a position as Accounting Specialist at Tenco Industries, Inc. In 2014, he accepted the role of Asset Protection Manager at Walmart, Inc. in Ottumwa, IA. In late 2014 to mid-2016, Mr. Tuvera served as a Staff Accountant at the accounting firm of Davis & Lewis, PLC in Bloomfield, IA. In 2016, Mr. Tuvera accepted the position of Accountant with Citizens Mutual Telephone Cooperative. Mr. Tuvera helped revamp old manual procedures, created efficiency within his office, and provided a clear goal for the accounting at Citizens Mutual Telephone Cooperative. Mr. Tuvera was promoted to Office Manager in 2019.