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Application

Instructions

Annotations records internal notes/comments that are visible to internal staff only. Feedback appends a new section to the bottom of the application that is visible to the applicant and anyone viewing the application.

Application Details

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380273 - Broadband Grant Program - Empower Rural Iowa - NOFA #004

385419 - Proposed Fiber Optic Overbuild Rural Mills County Northwest of Glenwood Broadband Grant Program - Empower Rural Iowa

Status: Submitted
Signature: Kevin Skinner
Submitted Date: 2020-11-21 12:48:08
Submitted By: Kevin Reid Skinner

Applicant Information

Project Officer

AnA User Id WESTIANET@IOWAID
First Name* Kevin Reid Skinner
First Name Middle Name Last Name
Title: CFO
Email:* kskinner@westianet.com
Address:* Breda Telephone Corp.
 112 East Main St.
 PO Box 190
City* Breda Iowa 51436
City State/Province Postal Code/Zip
Phone:* 712-673-2311
Phone Ext.
Program Area of Interest* Broadband Grant Program - Empower Rural Iowa
Fax: 712-673-2800
Agency

Organization Information

Organization Name:* BTC, Inc.
Organization Type:* For-Profit ? Privately Held
DUNS: 04-964-3195
Organization Website: <http://www.westianet.com/>
Address: 112 East Main St.
 PO Box 190
City Breda Iowa 51436
City State/Province Postal Code/Zip
Phone: 712-673-2311
Ext.
Fax: 712-673-2800
Benefactor Vendor Number

Cover Sheet-General Information

Authorized Official

Name* Jeff Roiland
Title* CEO
Organization* BTC, Inc.
If you are an individual, please provide your First and Last Name.
Address* 112 East Main St

City/State/Zip* Breda Iowa 51436
City State Zip
Telephone Number* 712-673-2311
E-Mail* jroiland@westianet.com

Fiscal Officer/Agent

Please enter the "Fiscal Officer" for your Organization.

If you are an individual, please provide your First and Last Name.

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Name* Kevin Skinner
Title CFO
Organization BTC, Inc.
Address 112 East Main St

City/State/Zip Breda Iowa 51436
City State Zip
Telephone Number 712-673-2311
E-Mail kskinner@westianet.com
County(ies) Participating, Involved, or Affected by this Proposal* Mills County
Congressional District(s) Involved or Affected by this Proposal* 3rd - Rep Cindy Axne (D)
[Congressional Map](#)
Iowa Senate District(s) Involved or Affected by this Proposal* 12
[District Map](#)
Iowa House District(s) Involved or Affected by this Proposal* 23
[District Map](#)

Business Organization - NOFA #004

Business Legal Name* BTC, Inc.
Mailing Address
Street * 112 East Main St
City* Breda
State* IA
Zip* 51436
Alternate Mailing Address (used for warrants and/or payments)
Alternate Street
Alternate City
Alternate State
Alternate Zip

Additional Information

Please name and upload file "Application Number - Applicant Name - Business Organization". File can be a PDF or Word Document.

* [Additional company information - BTC Inc.pdf](#)

Public Redacted Broadband Additional Information

Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.

Communication Service Provider* Yes

Executive Project Summary NOFA #004

This section requires an Applicant to summarize, at a high level, its proposed Project, including but not limited to the geographic area in which the Project will occur, the primary deployment model (e.g., wireline versus wireless), and a general overview of how Applicant has/will comply with the terms, conditions, and requirements of Iowa Code section 8B.11, Iowa Administrative Code rule 129—22, and this NOFA #004. Name and upload this file "Application Number - Applicant Name - Executive Project Summary". This can be a PDF or Word Document.

Executive Project Summary* [BTC Executive Project Summary - Fiber Optic Overbuild of Areas in Rural Mills County.pdf](#)

The section requires Applicant to affirm whether or not State funds are necessary for the Project to proceed.

Are State Funds Necessary for the Project to proceed?* Yes

This section requires an Applicant to describe how the Project will or will not proceed if State funds requested are not ultimately awarded.

Describe how the Project will or will not proceed if State funds requested are not ultimately awarded.*

Like many rural areas, it will be very difficult or even impossible to make a business case for serving this proposed area with a future-proof technology like FTTP, without funding assistance. Without the state grant funding, this project will need to either be delayed, downsized, or placed on hold indefinitely.

Project Status

Project Milestone	Estimated Completion date	Costs Incurred
Project staking	12/31/2021	\$156,790.70
Construction	09/30/2022	\$962,245.50
Splicing and testing	09/30/2022	\$35,000.00
Wiring and installs	12/31/2022	\$153,750.00

Demonstrated Experience NOFA #004

This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; number of years in business; number of years of experience providing the types of services sought by this NOFA #004; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #004; or any other information that would aid the Office in assessing whether Applicant is a Responsible Applicant.

Demonstrated Experience* [Demonstrated Experience.pdf](#)

References

Name	Drees Company - Sara Drees
Telephone Number	712-775-4328
Reference Letter #1	Drees Company Letter of Support.pdf
Name	Mid-Iowa Insurance and Real Estate - Terry Axman
Telephone Number	712-792-4324
Reference Letter #2	Mid-Iowa Insurance and Real Estate Letter of Support.pdf
Name	Stone Printing and Office Supplies - John Weber
Telephone Number	712-792-3901
Reference Letter #3	Stone Printing Letter of Support.pdf

Broadband Grants Core Application - Exhibits B, C, D, and D.1

Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 7.18 of the NOFA #004.

DISCLAIMER: An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 7.18.1.5 of the NOFA #004, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 7.18.5 of the NOFA #004.

NOTE: Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #004, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy* [BTC_Broadband_Grants_Core_Application_NOFA004_Glenwood.xlsm](#)

Public Redacted Copy

This section allows the Applicant to optionally attach three (3) community support documents for the Project, including but not limited to testimonials or letters of support. Please send any additional community support documents to ociogrants@iowa.gov. See NOFA Exhibit C Section 2.6.

Community Support Document 1	HR Green - Western Iowa Networks Support Letter with 2018 broadband study report 11-20-20.pdf
Community Support Document 2	Jim Hughes Real Estate letter of support.pdf
Community Support Document 3	

Broadband Grants Program Grant Agreement - Exhibit E

Exceptions to Broadband Grants Program Grant Agreement*

[Exhibit E - acceptance of grant agreement terms.pdf](#)

Certification, Authorization, and Release of Information - Exhibit F

Certification Letter (Public)*

[exhibit_f_-_certification_letter_nofa_004.pdf](#)

Request for Confidentiality or Form 22 - Exhibit G

Form 22 (Public)*

[exhibit_g_-_request_for_confidentiality_-_form_22_nofa_004.pdf](#)

Project Budget

Category	Description	Total Estimated Cost \$ (Exhibit D)	Total Estimated Cost \$ (Exhibit D1)	Total Estimated Project Budget (D+D1)	Requested Grant Support % (up to 35%)	Grant Request (Est. Cost * Request %)
Conduit	Conduit	\$8,400.00	\$1,080.00	\$9,480.00	0	\$0.00
Fiber/Copper	Fiber	\$137,242.50	\$15,600.00	\$152,842.50	0	\$0.00
OSP Engineering	Engineering firm estimated billed charges	\$148,196.00	\$8,594.70	\$156,790.70	0	\$0.00
Design Engineering		\$0.00	\$0.00	\$0.00	0	\$0.00
Construction Mgmt.		\$0.00	\$0.00	\$0.00	0	\$0.00
Tower		\$0.00	\$0.00	\$0.00	0	\$0.00
Antenna		\$0.00	\$0.00	\$0.00	0	\$0.00
Boring	Fiber boring	\$110,000.00	\$16,000.00	\$126,000.00	0	\$0.00
Trenching		\$0.00	\$0.00	\$0.00	0	\$0.00
Knifing	Fiber mainline/drop plowing	\$439,185.00	\$24,738.00	\$463,923.00	0	\$0.00
Aerial Deployment/Make Ready		\$0.00	\$0.00	\$0.00	0	\$0.00
Outside Plant		\$0.00	\$0.00	\$0.00	0	\$0.00
Switching Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Routing Equipment	Calix E7 equipment	\$35,000.00	\$0.00	\$35,000.00	0	\$0.00
Optical Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Customer Premise Equipment	NID Cane & Ground/ONT/Battery Backup/GigaSpire Router	\$100,500.00	\$0.00	\$100,500.00	0	\$0.00
Other	Electronics Cabinets, Pedestals, Vaults, Fiber Markers, Splicing, Inside Wiring	\$263,250.00	\$0.00	\$263,250.00	0	\$0.00
Totals		\$1,241,773.50	\$66,012.70	\$1,307,786.20		\$0.00

Minority Impact Statement

Question # 1

1. The proposed grant programs or policies could have a disproportionate or unique POSITIVE IMPACT on minority persons. * No

If YES, describe the positive impact expected from this project

Indicate the group(s) positively impacted. None

Question # 2

2. The proposed grant project programs or policies could have a disproportionate or unique NEGATIVE IMPACT on minority persons. * No

If YES, describe the negative impact

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 expected of this project.

If YES, present the rationale for the existence of the proposed program or policy.

If YES, provide evidence of consultation with representatives of the minority groups impacted.

Indicate the group(s) negatively impacted. None

Question # 3

3. The proposed grant project programs or policies are NOT EXPECTED TO HAVE A DISPROPORTIONATE OR UNIQUE IMPACT on minority persons. *

Yes

If YES, present the rationale for determining no impact.

The proposed area to be served does not contain a large percentage of minority residents. Regardless, all residents in the area, including any minorities, will have equal access to the same high quality service at an affordable and reasonable price.

Certification

I hereby certify that the information on this form is complete and accurate, to the best of my knowledge. *

Yes

Name of Person Submitting Certification. *

Kevin Skinner

Title of Person Submitting Certification*

CFO

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