



Application

255758 - Broadband Grant Program - Connect Every Iowan

300990 - Proposed Fiber Optic Overbuild of the City of Auburn, IA
Broadband Grant Program - Connect Every Iowan

Status:	Submitted	Submitted Date:	2019-03-12 11:34:40
Signature:	Kevin Skinner	Submitted By:	Kevin Reid Skinner

Applicant Information

Project Officer

AnA User Id WESTIANET@IOWAID
First Name* Kevin Reid Skinner
First Name Middle Name Last Name
Title: CFO
Email:* kskinner@westianet.com
Address:* Breda Telephone Corp.
 112 East Main St.
 PO Box 190
City* Breda Iowa 51436
City State/Province Postal Code/Zip
Phone:* 712-673-2311
Phone Ext.
Program Area of Interest* Broadband Grant Program - Connect Every Iowan
Fax: 712-673-2800
Agency

Organization Information

Organization Name:* BTC, Inc.
Organization Type:* For-Profit ? Privately Held
DUNS: 04-964-3195
Organization Website: http://www.westianet.com/
Address: 112 East Main St.
 PO Box 190
City Breda **Iowa** **51436**
City State/Province Postal Code/Zip
Phone: 712-673-2311
Fax: 712-673-2800
Benefactor Vendor Number

Cover Sheet-General Information

Authorized Official

Name* Jeff Roiland
Title* CEO
Organization* BTC, Inc.
If you are an individual, please provide your First and Last Name.
Address* 112 East Main St

City/State/Zip* Breda Iowa 51436
City State Zip
Telephone Number* 712-673-2311
E-Mail* jroiland@westianet.com

Fiscal Officer / Agent

Please enter the "Fiscal Officer" for your Organization.

If you are an individual, please provide your First and Last Name.

Name*	Kevin Skinner
Title	CFO
Organization	Breda Telephone Corp.
Address	112 East Main St
City/State/Zip	Breda Iowa 51436
	City State Zip
Telephone Number	712-673-2311
E-Mail	kskinner@westianet.com
County(ies) Participating, Involved, or Affected by this Proposal*	Sac County
Congressional District(s) Involved or Affected by this Proposal*	4th - Rep Steve King (R) Congressional Map
Iowa Senate District(s) Involved or Affected by this Proposal*	6 District Map
Iowa House District(s) Involved or Affected by this Proposal*	11 District Map

Applicant Business Information

Business Legal Name* BTC, Inc.

Mailing Address

Street * 112 East Main St
City* Breda
State* IA
Zip* 51436

Alternate Mailing Address (used for warrants and/or payments)

Alternate Street

Alternate City

Alternate State

Alternate Zip

Additional Information

* Additional company information - BTC Inc. (FULL CONFIDENTIAL VERSION).pdf

Public Redacted
Broadband Additional

Executive Project Summary

This form requires Applicant to summarize, at a high level, its proposed Project, including but not limited to the geographic area in which the Project will occur, the primary deployment model (e.g., wireline versus wireless), the estimated start and completion dates of the Project, and a general overview of how Applicant has/will comply with the terms, conditions, and requirements of this NOFA.

Executive Project Summary*

BTC Executive Project Summary - Auburn IA.pdf

Funding

State the estimated total Project costs (in the form of Allowable Expenditures as calculated in accordance with the terms, conditions, and limitations of the form Budget Plan).

Confidentiality requested by applicant

State the total amount of State funds Applicant seeks for the Project (this amount may not exceed fifteen percent (15%) of Applicant's estimated total Project costs).

Confidentiality requested by applicant

Explain why State funds are necessary to initiate/complete a proposed Project, including but not limited to a description of how the Project will or will not proceed if State funds are not ultimately awarded.

Although rural Iowa needs better broadband to help bridge the digital divide and spur economic development across our state, it is difficult to invest in projects where the cost per location is so much higher than more populated areas. Without additional funding like this, it can be difficult or even impossible to make a legitimate business case to provide the services needed in the area, with a reasonable payback period or return on investment. We are committed to serving the area identified in this project, however without added funding from the Connect Every Iowan Grant Program, it will make our project deployment difficult, and could potentially delay it or even stop it.

Demonstrated Experience

This form requires information about Applicant's demonstrated experience in the provisioning of Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their proposed Project, such as, for example, community partnerships and services; number of years in business; number of years experience providing the types of services sought by this NOFA; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; or the level of technical experience in providing the types of services sought by this NOFA.

Demonstrated Experience* Demonstrated Experience.pdf

References

Name	Kreg Lensch
Telephone Number	712-659-3411
Reference Letter #1	Glidden Ralston Community Schools Letter of Support.pdf

Name	John Weber
Telephone Number	712-792-3901
Reference Letter #2	Stone Printing Letter of Support.pdf
Name	Michael Schwabe
Telephone Number	712-673-2328
Reference Letter #3	Toyne Inc Letter of Support.pdf

Minority Impact Statement

Question # 1

1. The proposed grant programs or policies could have a disproportionate or unique POSITIVE IMPACT on minority persons. *

No

If YES, describe the positive impact expected from this project

Indicate the group(s) positively impacted.

None

Question # 2

2. The proposed grant project programs or policies could have a disproportionate or unique NEGATIVE IMPACT on minority persons. *

No

If YES, describe the negative impact expected from this project.

If YES, present the rationale for the existence of the proposed program or policy.

If YES, provide evidence of consultation with representatives of the minority groups impacted.

Indicate the group(s) negatively impacted.

None

Question # 3

3. The proposed grant project programs or policies are NOT EXPECTED TO HAVE A DISPROPORTIONATE

Yes

**OR UNIQUE IMPACT
on minority persons.**

*

**If YES, present the
rationale for
determining no
impact.**

The proposed area to be served contains a very small percentage of minority residents. Regardless, all residents in the area, including any minorities, will have access to the same high quality service at an affordable and reasonable price.

Certification**I hereby certify that
the information on
this form is complete
and accurate, to the
best of my
knowledge.***

Yes

**Name of Person
Submitting
Certification.***

Kevin Skinner

**Title of Person
Submitting
Certification***

CFO

Broadband Grants Core Application - Exhibits B, C, D, and D.1

Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 1.25 of the NOFA.

DISCLAIMER: An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 1.25.1 of the NOFA, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 1.25.3 of the NOFA.

NOTE: Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy* Auburn Broadband Grants Core Application.xlsm**Public Redacted Copy** Auburn Broadband Grants Core Application - Public Redacted Version.pdf***Broadband Grants Program Grant Agreement - Exhibit E***

**Exceptions to Broadband
Grants Program Grant
Agreement***

Exhibit E - acceptance of grant agreement terms.pdf

Certification Letter - Exhibit F

**Certification Letter
(Public)***

exhibit_f_-_certification_letter - BTC Inc.pdf

Authorization To Release Information - Exhibit G

**Authorization to Release
Information (Public)***

exhibit_g_-_authorization_to_release_information - BTC Inc.pdf

Form 22 - Exhibit H

Form 22 (Public)* exhibit_h_-_request_for_confidentiality_form_22 - BTC Inc signed 3-9-2019.pdf

Application Checklist - Exhibit I

**Application Checklist
(Public)*** exhibit_i_-_application_check_list - Auburn project.pdf

Project Area Map

Project Area Map* Project Area Map - Proposed Fiber Optic Overbuild of the City of Auburn.pdf